



YOUNGSTOWN WARREN REGIONAL CHAMBER

ENTREPRENEURS, STARTUPS and
SMALL BUSINESS RESOURCE GUIDE

for YOUNGSTOWN-WARREN, OHIO

A guide to developing and growing businesses in Mahoning and Trumbull Counties

TABLE OF CONTENTS

SERVICE PROVIDERS BY BUSINESS CATEGORY	1
SERVICE PROVIDERS DIRECTORY	4

This business resource guide is presented by the Regional Chamber to assist entrepreneurs, startups and existing small businesses in navigating local resources available help sustain and grow your business.

For more information about sources in this guide, contact the Youngstown-Warren Regional Chamber.



Youngstown/Warren Regional Chamber
100 E Federal Street Suite 500
Youngstown, OH 44503
330.744.2131
www.regionalchamber.com

SERVICE PROVIDERS BY BUSINESS CATEGORY

ACCESS TO CAPITAL

City of Warren Community Development Department
City of Youngstown Office of Community Development
Economic & Community Development Institute (ECDI)
Mahoning County Planning Commission
Ohio Business Gateway
Ohio Development of Development
Ohio PTAC at YSU
Ohio SBDC Export Assistance Network
Trumbull County Planning Commission
U.S. Export Assistance Center
U.S. Small Business Administration
Valley Economic Development Partners
Valley Growth Ventures
Warren Redevelopment and Planning Corporation
Western Reserve Port Authority/Northeast Ohio
Development and Finance Authority
Youngstown Business Incubator
Youngstown/Warren Regional Chamber

FINANCIAL ANALYSIS

Economic & Community Development Institute (ECDI)
Minority Business Assistance Center
Oakhill Collaborative
Ohio PTAC at YSU
Ohio SBDC at Youngstown State University
Public Library of Youngstown and Mahoning County
SCORE
U.S. Small Business Administration
Valley Economic Development Partners
Warren-Trumbull County Public Library
Women in Entrepreneurship
Youngstown Business Incubator

GROWTH BUSINESS PLANNING

BRITE Energy Innovators
Business Resource Network (BRN)
City of Warren Community Development Department
City of Youngstown Office of Community Development
Common Wealth Kitchen Incubator
Economic & Community Development Institute (ECDI)
Minority Business Assistance Center
Oakhill Collaborative
Ohio Development of Development
Ohio PTAC at YSU
Ohio SBDC at Youngstown State University
Ohio SBDC Export Assistance Network
Public Library of Youngstown and Mahoning County
SCORE
U.S. Export Assistance Center
U.S. Small Business Administration
Valley Economic Development Partners
Warren Redevelopment and Planning Corporation
Warren-Trumbull County Public Library
Women in Entrepreneurship
Youngstown Business Incubator
Youngstown/Warren Regional Chamber

IDEA DEVELOPMENT & EVALUATION

BRITE Energy Innovators
Business Resource Network (BRN)
Common Wealth Kitchen Incubator
Economic & Community Development Institute (ECDI)
Greater Warren-Youngstown Urban League
Minority Business Assistance Center
Oakhill Collaborative
Ohio 1st Stop Business Connection
Public Library of Youngstown and Mahoning County
SCORE
U.S. Small Business Administration
Valley Growth Ventures
Warren Redevelopment and Planning Corporation
Warren-Trumbull County Public Library
Women in Entrepreneurship
Youngstown Business Incubator

INITIAL BUSINESS PLANNING

BRITE Energy Innovators
Business Resource Network (BRN)
Common Wealth Kitchen Incubator
Economic & Community Development Institute (ECDI)
Greater Warren-Youngstown Urban League
Minority Business Assistance Center
Oakhill Collaborative
Ohio 1st Stop Business Connection
Ohio Business Gateway
Public Library of Youngstown and Mahoning County
SCORE
U.S. Small Business Administration
Warren Redevelopment and Planning Corporation
Warren-Trumbull County Public Library
Women in Entrepreneurship
Youngstown Business Incubator

INTELLECTUAL PROPERTY ASSESSMENT

BRITE Energy Innovators
Common Wealth Kitchen Incubator
Minority Business Assistance Center
Ohio SBDC at Youngstown State University
Public Library of Youngstown and Mahoning County
U.S. Small Business Administration
Valley Growth Ventures
Youngstown Business Incubator

INTERNATIONAL SALES

Minority Business Assistance Center
Ohio Development of Development
Ohio SBDC Export Assistance Network
U.S. Export Assistance Center
U.S. Small Business Administration
Youngstown/Warren Regional Chamber

LEGAL ASSISTANCE

Minority Business Assistance Center
Ohio Development of Development
Ohio PTAC at YSU
SEED Legal Clinic
U.S. Export Assistance Center

LICENSING PERMITS

City of Warren Community Development Department
City of Youngstown Office of Community Development
Common Wealth Kitchen Incubator
Mahoning County Planning Commission
Minority Business Assistance Center
Ohio 1st Stop Business Connection
Ohio Business Gateway
Ohio Development of Development
Ohio SBDC at Youngstown State University
SEED Legal Clinic
Trumbull County Planning Commission
U.S. Export Assistance Center
Warren Redevelopment and Planning Corporation

NETWORKING

BRITE Energy Innovators
Greater Warren-Youngstown Urban League
Minority Business Assistance Center
Oakhill Collaborative
Ohio SBDC at Youngstown State University
Ohio SBDC Export Assistance Network
U.S. Small Business Administration
Warren Redevelopment and Planning Corporation
Women in Entrepreneurship
Youngstown Business Incubator
Youngstown/Warren Regional Chamber

OFFICE & PRODUCTION SPACE

BRITE Energy Innovators
Common Wealth Kitchen Incubator
Oakhill Collaborative
Public Library of Youngstown and Mahoning County
Warren Redevelopment and Planning Corporation
Youngstown Business Incubator
Youngstown/Warren Regional Chamber

ORGANIZATIONAL MANAGEMENT

BRITE Energy Innovators
Minority Business Assistance Center
Oakhill Collaborative
Ohio Business Gateway
Ohio PTAC at YSU
Ohio SBDC at Youngstown State University
Public Library of Youngstown and Mahoning County
SCORE
U.S. Small Business Administration
Valley Growth Ventures
Warren-Trumbull County Public Library
Women in Entrepreneurship
Youngstown Business Incubator

PERSONAL FINANCE

Economic & Community Development Institute (ECDI)
Minority Business Assistance Center
Oakhill Collaborative
Ohio SBDC at Youngstown State University
Public Library of Youngstown and Mahoning County
SCORE
U.S. Small Business Administration
Valley Economic Development Partners
Warren-Trumbull County Public Library
Women in Entrepreneurship

PROCUREMENT

Minority Business Assistance Center
Ohio PTAC at YSU
Ohio SBDC at Youngstown State University
U.S. Small Business Administration

REAL ESTATE ASSISTANCE

City of Warren Community Development Department
City of Youngstown Office of Community Development
Minority Business Assistance Center
SEED Legal Clinic
Valley Economic Development Partners
Warren Redevelopment and Planning Corporation
Western Reserve Port Authority/Northeast Ohio
Development and Finance Authority
Youngstown Central Area Community Improvement
Corporation
Youngstown/Warren Regional Chamber

RESEARCH & DEVELOPMENT

BRITE Energy Innovators
Common Wealth Kitchen Incubator
Minority Business Assistance Center
Oakhill Collaborative
Ohio Development of Development
Ohio SBDC at Youngstown State University
Public Library of Youngstown and Mahoning County
Warren-Trumbull County Public Library
Women in Entrepreneurship
Youngstown Business Incubator
Youngstown/Warren Regional Chamber

SALES & MARKETING

BRITE Energy Innovators
Business Resource Network (BRN)
Common Wealth Kitchen Incubator
Minority Business Assistance Center
Oakhill Collaborative
Ohio Business Gateway
Ohio PTAC at YSU
Ohio SBDC at Youngstown State University
Ohio SBDC Export Assistance Network
Public Library of Youngstown and Mahoning County
SCORE
U.S. Export Assistance Center
U.S. Small Business Administration
Warren-Trumbull County Public Library
Women in Entrepreneurship
Youngstown Business Incubator
Youngstown/Warren Regional Chamber

WORKFORCE

Business Resource Network (BRN)
Minority Business Assistance Center
Ohio Business Gateway
Public Library of Youngstown and Mahoning County
Warren-Trumbull County Public Library
Youngstown/Warren Regional Chamber

SERVICE PROVIDERS DIRECTORY

BRITE ENERGY INNOVATORS

125 West Market
Warren, OH 44481
330-395-3500
www.brite.org
info@brite.org

Provides development and commercialization services and support to early-stage energy technology and vehicle electrification businesses. It is the only energy technology incubator in Ohio.

- Startup Energy and EV services
- Product development and commercialization
- Market development
- Investor financing
- Office space
- Workshop space and testing labs
- Co-working space

BUSINESS RESOURCE NETWORK (BRN)

141 Boardman Canfield Road
Youngstown, OH 44512
330-965-1785 ext. 7140
www.thebrn.net
cyndy@onestopohio.org

Assists businesses through a collaboration of workforce, education, and economic development organizations. The BRN navigates through the red tape of governmental agencies and programs to determine which funding streams would be best suited to the employer's current and future needs to grow, improve, or expand their businesses.

- Startup services
- Business development services
- Consultation services

CITY OF WARREN COMMUNITY DEVELOPMENT DEPARTMENT

418 S. Main Avenue
Warren, OH 44481
330-841-2595
www.warren.org
mkeys@warren.org

Assists with businesses locating in city of Warren by offering low-interest loans and other incentives. Programs also administered through Warren Redevelopment & Planning (WRAP).

- Business development in City of Warren only
- Low-interest loans
- Limited grants
- Tax credits and abatements
- City services
- Licenses & Permits

**CITY OF YOUNGSTOWN
OFFICE OF ECONOMIC DEVELOPMENT**

City Hall, 4th Floor
26 South Phelps Street
Youngstown, OH 44503
330-744-1708

www.cityofyoungstownoh.com
vdavanzo@youngstownohio.gov

Assists with businesses locating in city of Youngstown by offering low-interest loans, grants, tax abatements and other incentives.

- Business development in City of Youngstown only
- Low-interest loans
- Limited grants
- Tax credits and abatements
- City services
- Licenses & Permits
- Available Space
- YO! Program (marketing)

COMMONWEALTH KITCHEN INCUBATOR

907 Elm Street
Youngstown, OH 44505
330-746-9811

www.commonwealthohio.org/kitchen-incubator
cwkiyoungstown@gmail.com

Offers a full service, licensed commercial kitchen for food business startup and growth. Business support and technical assistance for bakers, caterers, personal chefs, mobile food service, canners, bottlers and specialty food producers to develop and grow their food business.

- Food and related businesses only
- Shared use commercial kitchen space with specialty appliances and packaging equipment
- Business support services

**ECONOMIC & COMMUNITY DEVELOPMENT
INSTITUTE (ECDI)**

Bounce-Akron's Innovation Hub
526 South Main St., Suite 801c
Akron, OH 44311
330-888-3119

www.ecdi.org
akron@ecdi.org

EDIC is a Small Business Administration intermediary micro-lender and community development financial institution. Assistance to the Youngstown-Warren area is administered from the Akron office

- SBA microloan intermediary, certified CDC and CDFI institution
- Startup funds, expansion loans, working capital funding
- Loan processing and business support for small businesses
- Technical assistance and entrepreneur training

GREATER WARREN-YOUNGSTOWN URBAN LEAGUE

290 West Market Street
Warren, OH 44481
330-394-4316
www.wyul.org
info@wyul.org

James 'Doc' Puch Center for Entrepreneurship and Wealth Creation provides training on entrepreneurship and financial empowerment to build skills for life.

- Technical assistance and entrepreneur training
- Programming and support for entrepreneurs including access to capital

MAHONING COUNTY PLANNING COMMISSION And COUNTY COMMISSIONERS

50 Westchester Drive Suite 203
Youngstown, OH 44515
330-270-2890
<https://www.mahoningcountyoh.gov/529/Planning-Commission>

Revolving Loan Fund, CDBG programs as well as land use and permitting.

Note: Programs are administered through MVEDC and WRPA/NEODFA

- Limited to Mahoning County area only
- Low interest loans and revolving loans
- CDBG funding programs
- Licenses and permits
- Zoning/land use regulations

MINORITY BUSINESS ASSISTANCE CENTER (MBAC)

YOUNGSTOWN BUSINESS INCUBATOR (YBI)
241 West Federal Street
Youngstown, OH 44503
330-884-6053
<https://ybi.org/mbac/>

BRITE Energy Innovators
125 West Market Street
Warren, Ohio 44481
(330) 779-1859

The center serves the needs of small, minority, and socially and economically disadvantaged businesses with technical assistance, professional consulting, access to capital and assistance obtaining contract opportunities.

- Accounting assistance
- Business management counseling
- Completing federal, state, and local certification applications
- Contract procurement assistance
- Estimating/bidding assistance
- Identifying local resources
- Loan packaging assistance
- Marketing plan development
- Referrals to financial assistance programs

OAKHILL COLLABORATIVE

507 Oak Hill Avenue
Youngstown, OH 44408
330-518-5884

www.oakhillcollaborative.org

Provides basic business planning, organization, and operations services as well as community office and maker space.

- Small business incubation services
- Maker space including 3D printers, robotics lab and CNC machines
- Marketing resources
- Meeting space
- Broadband capacity services
- Skills education and training

OHIO 1ST STOP BUSINESS CONNECTION

Toll Free 800-248-4040

<http://business.ohio.gov/starting/>

Provides information on licenses and other requirements to operate a business in Ohio. Access to detailed information is provided on the website.

- Startup Guide
- Hiring Guide
- Industry-specific checklists

OHIO BUSINESS GATEWAY

<http://www.business.ohio.gov>

Resource for business registry and compliance information, including licenses and permits and electronic filing requirements

- Portal for all Ohio agency business filings

OHIO DEVELOPMENT OF DEVELOPMENT

77 South High Street
Columbus, OH 43216-1001
614-466-2711
800-848-1300

Development.ohio.gov/business

Provides information on state programs designed to assist business growth and development

- Small Business/entrepreneurial assistance from state agencies
- Technical assistance for manufacturing, technologies, exporting and compliance
- Workforce development
- Loan and certification resources

OHIO PROCUREMENT TECHNICAL ASSISTANCE CENTER (PTAC) AT YOUNGSTOWN STATE UNIVERSITY

YSU Procurement Technical Assistance Center
100 West Wood Street
Youngstown, OH 44503
330-941-1886

www.ysuptac.org

Assists small businesses seeking to compete for federal, state, and local government contracts.

- Business assessment
- Contract opportunities
- Bid process and training
- Contract clauses and compliance
- Trade events

OHIO SBDC AT YOUNGSTOWN STATE UNIVERSITY

(SMALL BUSINESS DEVELOPMENT CENTER)
Williamson College of Business Administration
One University Plaza
Youngstown, OH 44555
330-941-2140
www.yzu.edu/sbdc

Offers individualized business counseling, strategic planning, marketing and financial analysis, and business risk assessment. Also hosts forums and seminars on a variety of entrepreneurial and business growth topics.

- Business assessment valuation
- Cash flow analysis
- Financial projections
- one-on-one business counseling
- Identifying sources of capital
- Market research and strategy
- Workshops and training programs

OHIO SBDC EXPORT ASSISTANCE NETWORK

Youngstown State University
One University Plaza
Youngstown, Ohio 44555
330-941-2145

Delivers specialized business counseling services for companies doing business overseas, export market research and export financing options. Offers students the Ohio Export Internship Program.

- Export readiness assessment
- Goods and services matching program
- International marketing opportunities and trade missions
- Technical assistance, compliance, shipping and finance options

PUBLIC LIBRARY OF YOUNGSTOWN AND MAHONING COUNTY

Business and Investment Center
Main Branch
305 Wick Avenue
Youngstown, Ohio 44503
330-744-8636
www.libraryvisit.org

Provides online databases for marketing and business research, SCORE seminars, online business classes and Book-a-Librarian sessions for personal assistance with library resources and computer basics.

- Market research and business planning templates and tools
- Makerspace and commercial kitchen
- Industry research, legal forms, grants research

SCORE YOUNGSTOWN SCORE – CHAPTER 0112

Williamson College of Business Administration-
Youngstown State University
101 West Rayen Avenue
Youngstown, OH 44503
330-941-2948

www.youngstown.score.org

ysuscore@yahoo.com

Small business mentoring, advice and counseling services as well as group entrepreneurship training and special workshop topics.

- Business counseling and mentoring services
- Training and online courses
- Business plan development
- Referral services

SEED LEGAL CLINIC

University of Akron School of Law
150 University Avenue
Akron, OH 44308
330-972-2358

<https://www.uakron.edu/law/curriculum/clinical-programs/seed-clinic>

Doug Moseley, ddm55@uakron.edu

Provides free legal services to qualified small businesses in Northeastern Ohio, often hosted locally by the Youngstown Business Incubator. Work is provided by law students and reviewed by licensed supervising attorney.

- Non-litigation, transactional business issues only
- Business Planning
- Operating Agreements
- Employment Law
- Contract/Lease Issue
- Entity Selection Assistance
- Nonprofit Assistance

TRUMBULL COUNTY PLANNING COMMISSION And COUNTY COMMISSIONERS

34 N. Park Avenue
Warren, OH 44481
330-675-2480

Offers Revolving Loan Fund, CDBG programs as well as land use and permitting. Loan programs administered through Valley Economic Development Partners.

- Low interest loans and revolving loans
- CDBG funding programs
- Licenses and permits
- Zoning/land use regulations

U.S. EXPORT ASSISTANCE CENTER – NORTHERN OHIO DISTRICT

600 Superior Avenue, Suite 700

Cleveland, Ohio 44114-2650

Phone: 216- 522-4180

Fax: 216-522-2235

Offers specialized export business counseling, export market research and financing options as well as trade mission preparation.

- Exporting and International Business counseling and assistance

U.S. SMALL BUSINESS ADMINISTRATION (SBA)

Cleveland District Office

1350 Euclid Avenue Suite 211

Cleveland, OH 44115

Phone: 216-522-4180

<https://www.sba.gov/offices/district/oh/cleveland>

Provides access to capital through loan programs; technical assistance through local partners; government contract matching services; and business counseling services.

- SBA programs and business assistance
- SBA loans available through local partners and banks
- Local partners and resources

VALLEY ECONOMIC DEVELOPMENT PARTNERS

4319 Belmont Avenue

Youngstown, Ohio 44505-1005

330-759-3668

www.valleyedp.com

Administers a variety of loan programs for businesses in Mahoning and Trumbull County.

- Administers SBA loans, revolving loan funds, USDA loans and others.

VALLEY GROWTH VENTURES

241 W. Federal Street

Youngstown, OH 44503

708-557-2113

Valleygrowthventures.com

info@valleygrowthventures.com

A “micro” venture capital investment fund created to support high-growth technology companies.

- Micro venture capital fund
- Limited to Ohio companies, with emphasis on Mahoning Valley businesses

WARREN REDEVELOPMENT AND PLANNING CORPORATION (WRAP)

333 Harmon Ave NW

Warren, OH 44483

330-841-2566

www.wrapcorp.org

Administers a variety of loan programs for businesses in Warren and Trumbull County and hosts the Business Exchange, a startup business incubator

- Programs limited to the City of Warren
- Revolving Loan Fund and startup microloans
- Design review certification
- Business planning assistance

WARREN-TRUMBULL COUNTY PUBLIC LIBRARY

444 Mahoning Avenue NW

Warren, OH 44483

330-399-8807

www.wtcpl.lib.oh.us

Provides online databases for marketing and business research

- Business and investment research resources
- Marketing and business plan information

WESTERN RESERVE PORT AUTHORITY and NORTHEAST OHIO DEVELOPMENT AND FINANCE AUTHORITY (NEODFA)

100 East Federal Street Suite 422

Youngstown, OH 44503

234-228-9696

www.neodfa.org

Provides financing and tax-exempt bonds for large scale projects, brownfield assessment and manages tax abatement programs.

- Capital lease and bond financing
- Tax Incremental Financing (TIF)
- PACE bonds
- Brownfields
- Mahoning River Corridor Initiative

WOMEN IN ENTREPRENEURSHIP (WE)

241 West Federal Street

Youngstown, OH 44503

330-884-6053

www.ybi.org

info@ybi.org

Creates economic opportunities for women through entrepreneurial education and training, mentoring, and networking. Hosted by the Youngstown Business Incubator.

- Accelerator training programs for create, launch and growth phases.
- Networking and mentoring
- Funding sources
- Commercialization and strategy

YOUNGSTOWN BUSINESS INCUBATOR (YBI)

241 West Federal Street
Youngstown, OH 44503
330-746-5003
www.ybi.org

Assists formation of technology-based businesses, including software and additive manufacturing companies, with technical assistance and office space. Assists with women and minority businesses offering startup and entrepreneurship resources.

- Technology Incubator
- Product development and commercialization
- Entrepreneur toolkits
- Funding sources
- Lab services
- Office space
- Advanced manufacturing and 3D printing services

YOUNGSTOWN CENTRAL AREA COMMUNITY IMPROVEMENT CORPORATION (YCACIC)

222 West Federal Street
Youngstown, OH 44503
330-747-1601
www.ycacic.com

Promotes available workspace within the Downtown Youngstown Central Business Community area.

- Office space

YOUNGSTOWN/WARREN REGIONAL CHAMBER (YWRC)

100 East Federal Street Suite 500
Youngstown, OH 44503
330-744-2131
www.regionalchamber.com

Assists businesses with economic development services including site selection, customized research and business expertise. Also provides networking, training events and advocacy for local businesses. Designated as the local point of contact for state assistance.

- Economic development assistance
- Workforce development assistance
- Customized research services
- Real estate and site selection services
- Business advocacy
- Networking and training events



FOR MORE INFORMATION ON PROFESSIONAL SERVICES SUCH AS ACCOUNTANTS, LAWYERS, INSURANCE AGENTS, IT NETWORKING PROVIDERS AND OTHER BUSINESS SERVICE PROVIDERS, PLEASE VISIT THE REGIONAL CHAMBER'S MEMBER DIRECTORY.



BUSINESS.REGIONALCHAMBER.COM/DIRECTORY